ATTACHMENT A

SPECIAL TERMS APPLICABLE TO THIS BPA

1.0 BPA Discount Structure

1.1 Software Products (SIN 132-33)

- 1.1.1 <u>Individual Transaction Discount Structure</u>. A Transaction Discount shall first be applied to the cumulative GSA software price placed under a single Delivery Order in accordance with the discount level as defined in Attachment B. The resulting price shall be the **Net Price**. Orders for non-software products and services, and open market items and products not offered through the GSA Contract are not counted toward the Transaction Discount amount for purposes of establishing the Software discount levels in Attachment B. Attachment B provides the BPA discount structure and volume levels for Software product orders under this BPA.
- 1.1.2 Aggregate Total Order Discount Structure. An Aggregate Total Order Discount shall then be applied to the Net Price in accordance with the discount level as defined in Attachment B. The Aggregate Total Order Discount will only be applied to current government fiscal year licensing based on the previous fiscal year's cumulative license amount. Orders for non-software products and services, and open market items and products not offered through the GSA Contract are not counted toward the Aggregate Total Order amount for purposes of establishing the Software discount levels in Attachment B. Attachment B provides the BPA discount structure and volume levels for Software product orders under this BPA.
- 1.1.3 <u>Discounting Not Retroactive</u>. BPA discounting in 1.1.1 and 1.1.2 above will not apply retroactively to DoD orders placed prior to establishment of this BPA.

1.2 Software Maintenance (SIN 132-34)

- 1.2.1 Digital Systems Group, Inc. software maintenance services under this BPA are offered at the standard GSA Contract rates in effect at the time an order is placed. Subject to paragraph 2.0 below, special discounting may be negotiated based on circumstances of individual orders. At no time shall prices be greater than the standard GSA price.
- 1.2.2 In addition to this Agreement, Monthly Maintenance Fees for Software orders placed under this BPA will be in accordance with the GSA Schedule.

1.3 Training Services (SIN 132-50)

1.3.1 Digital Systems Group, Inc. training services under this BPA are offered at the standard GSA Contract rates in effect at the time an order is placed. Subject to paragraph 2.0 below, special discounting may be negotiated based on circumstances of individual orders. At no time shall prices be greater than the standard GSA price.

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1.4 Professional Services (SIN 132-51)

1.4.1 Digital Systems Group, Inc. professional services under this BPA are offered at the standard GSA Contract rates in effect at the time an order is placed. Subject to paragraph 2.0 below, special discounting may be negotiated based on circumstances of individual orders. At no time shall prices be greater than the standard GSA price.

2.0 Special Discounts and Special Circumstances

Digital Systems Group, Inc. may negotiate special discounts and terms for specific orders placed under this BPA based on extraordinary volume or other special circumstances.